

**Consolidated Income Statement
for the period 1 January – 31 December 1998**

	1998	
	DM '000	DM '000
Sales	497,476	
Increases in finished goods and work-in-process	1,130	
Own work capitalized	5,270	
Other operating income	12,198	516,074
Cost of materials	171,700	
Personnel expenses	175,114	
Depreciation and amortization costs and other write-offs on intangible assets, and plant and equipment	55,563	
Other operating expenses	64,828	-467,205
		48,869
Result from investments in associated companies	104	
Net interest income	-10,097	-9,993
Result from ordinary business activities		38,876
Extraordinary profit/loss		-6,226
Taxes on income	22,089	
Other taxes	416	-22,505
Net income for the Group		10,145
Profits due to shareholders outside of the Group	-3,777	
Transfer to ZWL AG revenue reserves	- 4,100	
Transfer from Group reserves	1,923	-5,954
Retained earnings brought forward, ZWL		704
Group net income available for distribution		4,895